

GRUPO



S.A. DE C.V.

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Future considerations are not a guarantee of performance. These involve risks, uncertainties and assumptions since referring to future events and, therefore depend on circumstances that may not occur.

The audience should understand that general economic and industry conditions, as well as, other operating factors may affect the Company's future results and lead to outcomes that may be materially different from those expressed in such future considerations.

Agenda

- ▶ **Highlights**
 - ▶ **Operating Results**
 - ▶ **Q & A.**
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2Q06 Highlights

▶ Recent IPO (May 19, 2006)

- 98.5 Million shares
- 62.7% Primary Offer and 37.3% Secondary
- 30.04% Float
- 50% Domestic and 50% International (Rule 144a and Regulation “S”)
- More than 6,000 national investors and more than 50 Institutional funds
- Price \$26 Mexican Pesos.

▶ Use of Proceeds

- \$570 million payoff of Short Term Debt
- \$454 million Payoff of Long Term Debt
- \$316 million Capitalization of Banco Ahorro Famsa (as mandatory from the corresponding authorities)
- \$200 For other corporate purposes.

Note; The above mentioned payments, will free the outstanding lines of credit which can be further used within our expansion plan.

2Q06 Highlights

▶ Banco Ahorro Famsa

- On track with implementation of required systems and procedures for 4th quarter launching.
 - Currently working with international recognized firms (setting up platform).
 - First level management being set-up by banking experienced CEO Francisco Patiño.
 - Torreón Coahuila as the start-up city for Banco Ahorro Famsa
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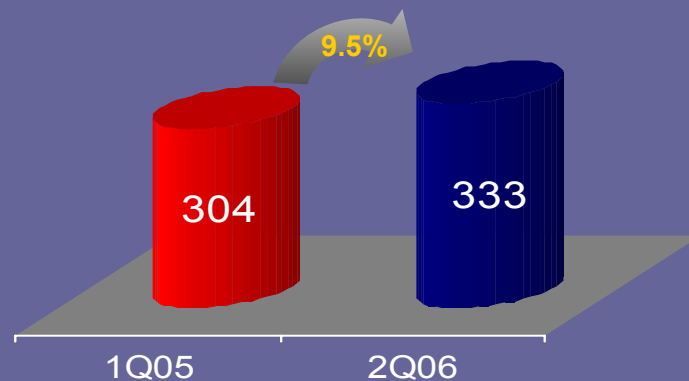
Operating Results

► Expansion plan as originally traced (for Mexico and the USA)

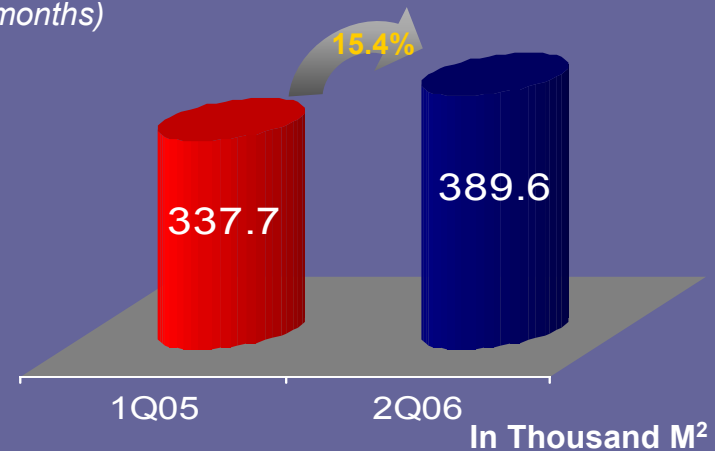
At 2Q06 (six months period):

- 11 New Stores at Mexico
- 8 New Stores at the USA

Number of Stores *(29 new stores last 12 months)*



Square Meters *(51,832 new M² last 12 months)*



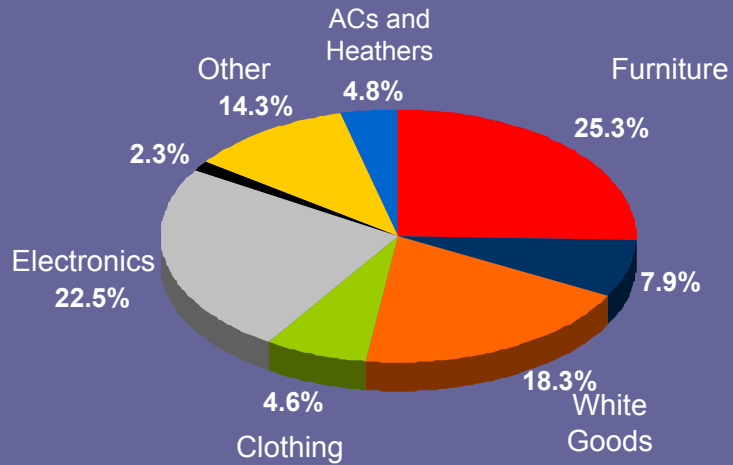
Operating Results

	<u>2Q06</u>	<u>2Q06</u> <i>Six Months Period</i>
Net Sales	17.3%	12.3%
Same-Store-Sales	6.6%	3.3%
Credit Sales	18.4%	12.4%

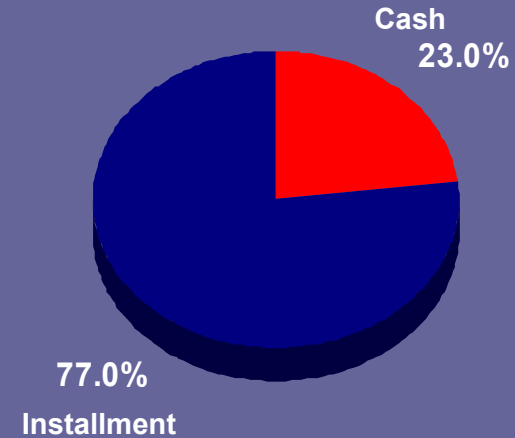


Operating Results

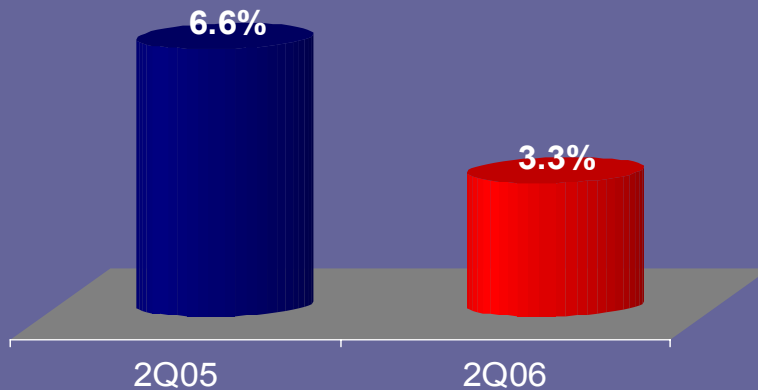
2Q06 Product Sales Mix (% of Retail Sales)



2Q06 Sales Systems (% of Retail Sales)



Same-Store Sales Growth



Total Credit Sales*



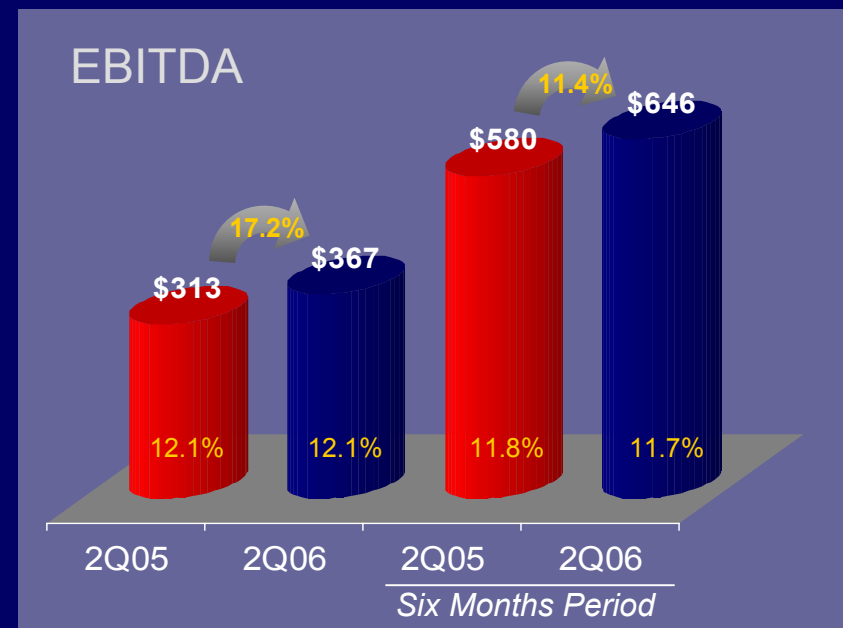
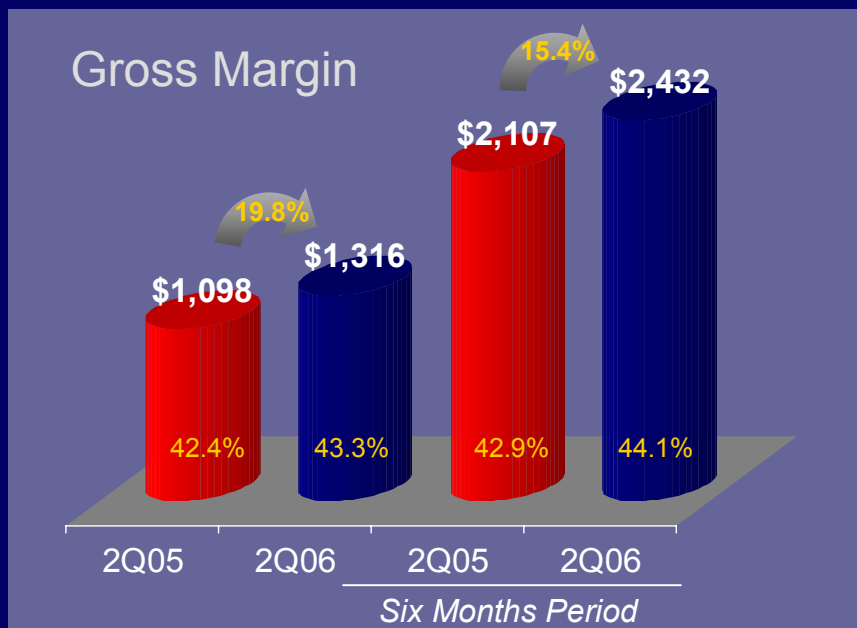
* Total Credit Sales, in millions of pesos of purchasing power as of Jun 30, 2006

2Q06 Highlights

▶ Increase on Gross Margin

- Followed by increase at Installment sales and other services.

▶ Increase on EBITDA

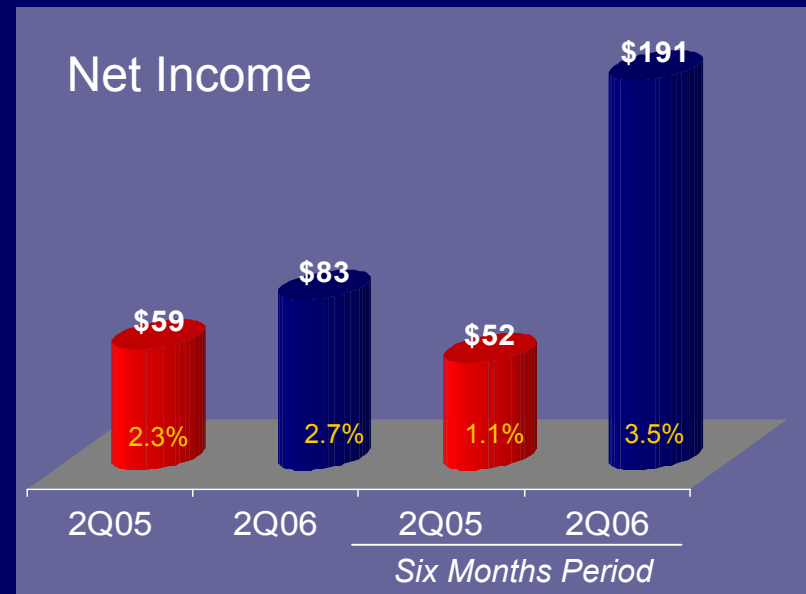
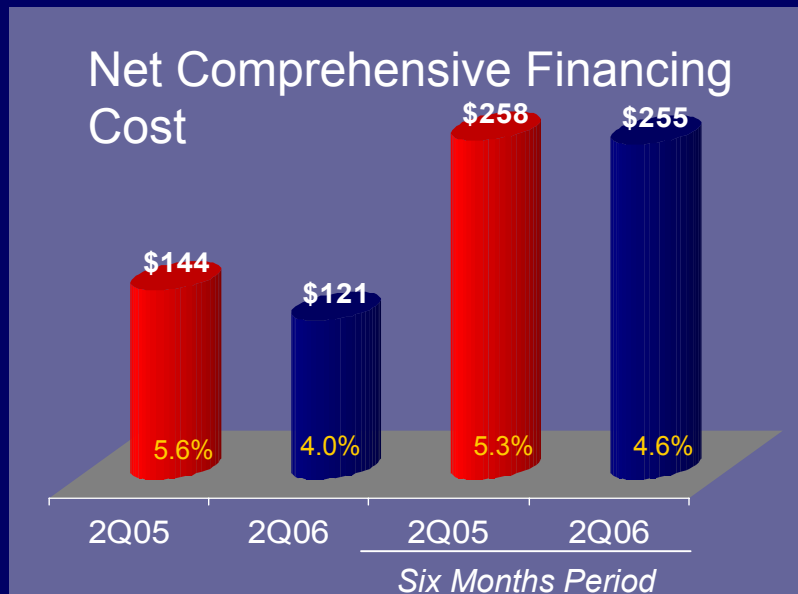
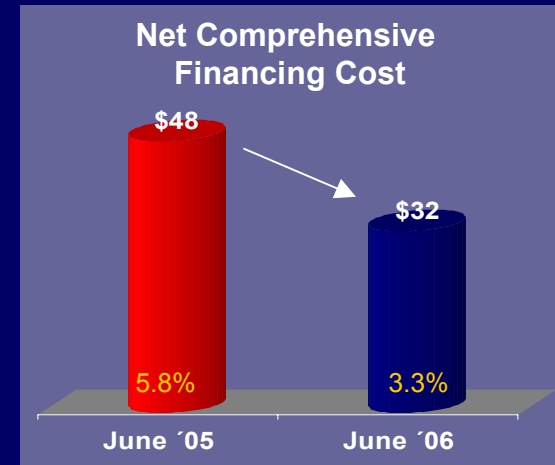


2Q06 Highlights

▶ **Diminishment on Net Comprehensive Financing Cost.**

- IPO Proceeds
- Lower Interest rates

▶ **Increase on Net Income**

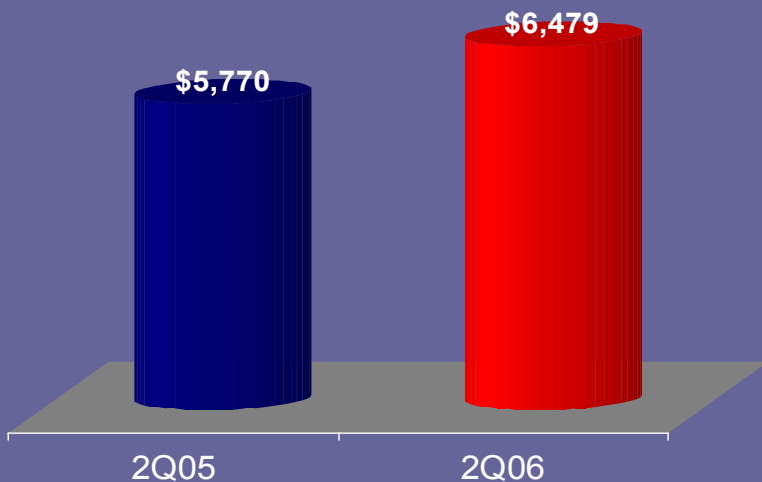


In millions of pesos of purchasing power as of Jun 30, 2006

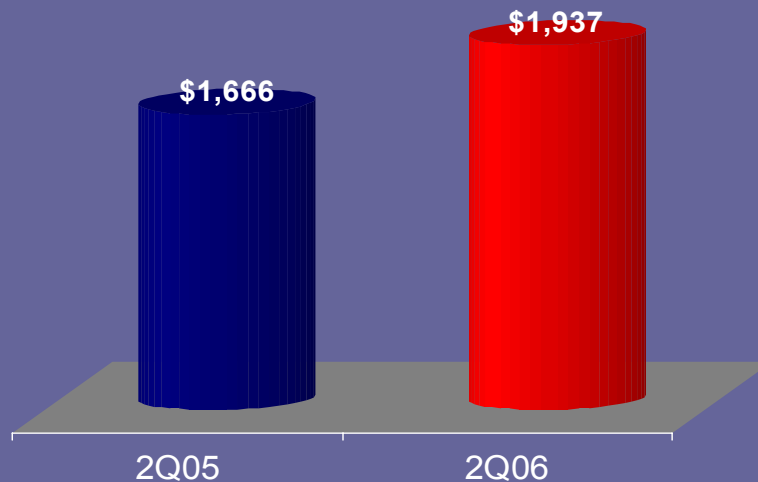
** As percentage of sales.

Selected Balance Sheet Data

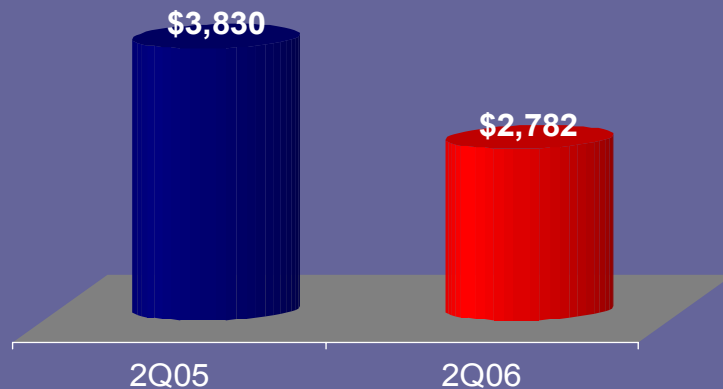
Accounts Receivable



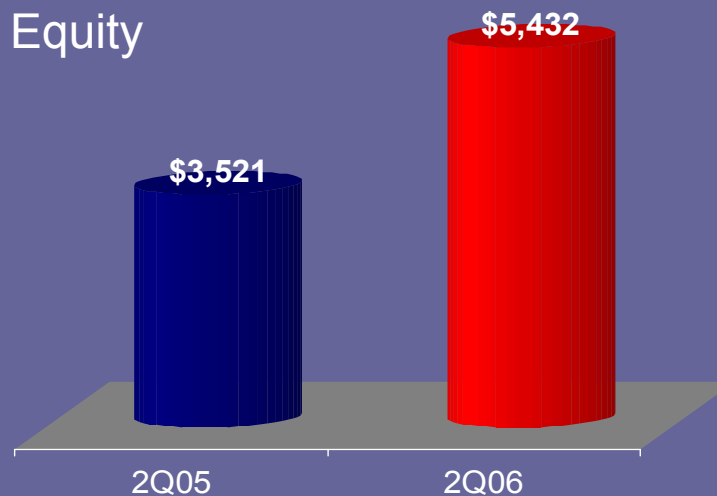
Inventories



Net Debt



Equity



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